



सोलर एनर्जी कॉर्पोरेशन ऑफ इंडिया लिमिटेड
(भारत सरकार का उपक्रम)
Solar Energy Corporation of India Ltd.
(A Government of India Enterprise)

स्वच्छ भारत – स्वच्छ ऊर्जा



**Vendor Development Programme
(VDP)
held on
11/03/2026 in Online Mode**

पंजीकृत कार्यालय : 6 वी मंजिल, प्लेट-बी, एनबीसीसी कार्यालय ब्लॉक टावर -2, Regd. Office : 6th Floor, Plate-B, NBCC Office Block Tower-2,
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सीआईएन/CIN : U40106DL2011GOI225263

Solar Energy Corporation of India Limited (SECI) organized a Vendor Development Programme (VDP) on 11/03/2026 in online mode. The VDP session majorly focused on the overall inclusion and diversification of MSME vendors base for SECI. The challenges faced by the SC/ST and Women MSME (Micro, Small and Medium Enterprises) vendors were addressed in the session.

The session was organized and coordinated by the Confederation of Indian Industry (CII) on behalf of SECI. CII has been actively supporting industry, particularly MSMEs, in accessing government procurement opportunities via digital platforms. This programme was aimed at enhancing awareness and participation of **Women-owned, SC/ST-owned, and other eligible MSMEs** in SECI's procurement ecosystem through GeM.

Programme Objectives:

1. Increase outreach and participation of Women-owned, SC/ST-owned, and other eligible MSMEs in SECI's procurement activities.
2. Support MSMEs in completing **registration and onboarding** on the GeM portal.
3. Create awareness of **procurement procedures, bidding opportunities, and policy benefits** available to MSMEs on GeM.

Key Takeaways:

- Understanding SECI's procurement processes via GeM
- Step-by-step guidance on vendor registration and onboarding
- Insights on bidding mechanisms and policy benefits for MSMEs
- Practical tips for enhancing participation and competitiveness on GeM

Minutes of Meeting

The meeting was organized by CII on 11/03/2026 in online mode with the participation of more than 30 vendors from PAN India working in diverse fields such as IT Hardware and Software, Office Furniture and Interiors, Stationary, Consultancy, Power, Manufacturing etc.

The meeting started with a brief introduction of the Vendor Development Programme (VDP) by the speaker of CII followed by the introduction of the speaker from SECI, Sh. Sandeep Kumar (DGM, C&P).

Thereafter, DGM (C&P) gave a detailed presentation on the topics mentioned below:

- SECI – Key Functions and Deliverables in the Energy Sector
- SECI's GeM Procurement Performance
- Achievements for FY 2025-2026 with respect to the MSMEs procurement in FY 2025-2026
- Key Initiatives & Vendor Development
- Payments & Monitoring for MSMEs
- Closing & Interaction

With the conclusion of the presentation, the floor was opened for Q&A and discussions.

The vendors discussed the problems faced by them related to the onboarding on GeM portal and participation in the bidding process & detailed deliberations were done on all relevant topics.

The meeting concluded by vote of thanks by the speaker giving details of the current and future projects of SECI which are proposed to be awarded through bidding process on the GeM portal. The vendors were encouraged to be aware of the tenders of SECI and participate in the same ensuring support and guidance from SECI.