

**SOLAR ENERGY CORPORATION OF INDIA LIMITED  
NEW DELHI**

**Ref No. SECI/C&P/EOI/17/0002/25-26//Clarification-01**

**Dated 17/12/2025**

**Clarification-01 Under Call for Proposals (RfP) Document for Selection of Executing Agency(ies) for Preparation of Detailed Project Reports (DPRs) under Component-B1 of NGHM for Establishing Green Hydrogen Hubs in India**

**RfP No. SECI/C&P/EOI/17/0002/25-26 dated 17.09.2025**

<b>Sl. No.</b>	<b>Bidder's Query</b>	<b>SECI's response</b>
1	Whether a consultancy firm that has previously carried out a pre feasibility study and detailed engineering (25 MW) of a green hydrogen plant for private sector clients would be eligible to participate in the current Call for Proposals. Additionally, we would appreciate further details on the specific competencies or qualifications that would be required from a consultancy firm to be considered eligible.	The Guidelines and the CfP do not restrict experience with private clients, provided the project value is in line with a CfP criteria which is duly certified by a practising Chartered Accountant.
2	Request to permit submission of provisional financial statements for FY 2024-25	Suitable amendment is issued.
3	Request for clarity on acceptable technical standards for geological conditions in Tripura.	CfP and NGHM guidelines are self explanatory.
4	Request for detailed evaluation criteria for fair assessment	Detailed Evaluation table is self explanatory
5	Bidding consortium with one of the companies as the Lead member and request for SNA to be considered as Lead Member and please clarify the eligibility of company for JV/ Consortium and procedure, whether research partner and technical partner can be engaged as consortium	The CfP does not restrict the types of consortium members, provided each member of consortium are individually eligible as per clause 23 of section-IV of CfP.
6	Kindly confirm whether this CfP is intended for consulting organizations with proven experience in preparation of DPRs and techno-commercial studies for renewable energy or industrial projects, or whether it is open only to developers possessing land and proposing hydrogen hub development.	The CfP and the Guidelines allow submission of proposals by project proponents also, subject to obtaining an endorsement from the concerned State Government
7	The CfP mentions "availability of land" and a 90:10 evaluation weightage between technical criteria and land availability. Please clarify whether: (a) Land ownership or possession is mandatory for eligibility, or only a scoring parameter. (b) Consulting firms without land can still be considered based purely on technical merit.	Land identification/ownership is a scoring parameter. CfP is self explanatory in this regard.
8	Please confirm whether the Executing Agency's role is limited to preparation and submission of DPR or whether post-DPR implementation support (such as project development or coordination) is also expected.	The current role of EA is preparation of bankable DPR. However, to ensure that DPR is converted into actual hydrogen hub implementation support is also expected.
9	We would appreciate it if you could share your standard terms and conditions that will govern the contract arising from this project. Understanding your contractual requirements will enable us to submit a comprehensive and compliant bid that aligns with your expectations.	terms and condition given under sanction order will govern the contract.
10	We request you to please confirm that the maximum cumulative liability of the successful Bidder shall be limited to the Contract Fee. Further, it is also understood that in no event will either party be liable to the other for loss of anticipated revenue or profit, loss of contract, loss of business opportunity, punitive, special, exemplary, indirect or consequential damages, whether for breach of contract, in tort, at law or otherwise. You would appreciate this is in line with the standard industry norms and also being adopted by multilateral agencies and large government organizations.	Provisions under CfP are self explanatory
11	Kindly clarify whether State Nodal Agencies applying directly (as part of the State Government) are still required to obtain a separate endorsement letter from the same State Government.	State endoresement letter is mandatory for project proponents such as Autonomus bodies.
12	Request relaxation of turnover requirements for State Nodal Agencies, recognizing their Government-backed status.	Suitable amendment is issued.
13	Please allocate 44 Points (full) for State Nodal Agencies which are executing HVIC and GH2 Pilot projects with total project cost of around INR 150-200 Crores.	Evaluation criteria under CfP remains unchanged.

14	<p>Considering that CBDA, a non-profit state Government authority, it is requested to waive the following:</p> <p>1. General Criteria: Financial: Average annual turnover during previous 3FYs</p>	Suitable amendment is issued.
15	May please clarify if the Hub Developer is eligible to participate in this EOI as the Executing Agency for the preparation of the Detailed Project Report (DPR)	Green Hydrogen hub Developers are permitted to participate in the CfP, provided they meet the eligibility criteria outlined in Clause 23 and submit an endorsement letter from the state government.
16	In Section V Clause 24.1(vi)- Qp (Technical / Quality Points) for the selection/merit criteria-May kindly clarify if the RE park can qualify for scoring.	RE (Renewable Energy) parks will be considered for scoring only if they meet the minimum project value, as duly certified by a Chartered Accountant (CA)
17	Can the Executing Agency engage a specialized consultancy firm to assist with the preparation of the Detailed Project Report (DPR) for this Green Hydrogen Hub project?	Executing Agency may engage a specialized consultancy firm to assist in the preparation of the DPR. However, the EA remains solely accountable for fulfilling all specific responsibilities and deliverables as mandated in CfP.
18	May please clarify if the capacity of 01 Lakh tonnes per annum is for GH2 production or its derivatives.	for other derivatives appropriate conversion ratio/multiplier to be used. Suitable amendment is issued.
19	May pls clarify if the technical and financial credentials of Affiliate companies/ wholly owned subsidiaries be used by the Applicant for scoring in the evaluation criteria for selection as EA.	The technical and financial credentials of affiliate companies or wholly owned subsidiaries may be used by the Applicant for scoring in the evaluation criteria for selection as the Executing Agency (EA) under this CfP. However, in such cases, the applicant must produce a board resolution to support the same technical/financial, as the case may be.
20	Clarify the role of SECI/MNRE after DPR preparation, including whether any central grants/financial assistance will be allocated to selected states for implementing the Green Hydrogen Hubs	Under Component-B1, MNRE's support is limited to DPR preparation, with a cap of ₹3 crore per DPR per state. The scheme does not provide any central funding for hub implementation.
21	We seek clarification on whether this requirement applies even when the bidder is participating on a standalone basis without any JV or consortium. As the equity contribution is dependent on clarity regarding the availability of central grant support, it is challenging to specify the equity share at this stage. We kindly request SECI to consider waiving the requirement to declare the equity contribution in the current checklist.	The CfP does not require bidders to declare project equity or shareholding for implementation; accordingly, the request for waiver does not arise
22	<p>Given the short timelines, convening a Board Meeting exclusively to pass a resolution for submitting this proposal is not feasible.</p> <p>Please confirm whether:</p> <p>An authorization letter from the Department of Industries, Government of Odisha, nominating IDCO as the bidder, would be acceptable, or</p> <p>Whether a Board Resolution is mandatorily required for proposal submission.</p>	In addition to the endorsement letter from state Govt. submission of Board Resolution by the applicant is mandatory.
23	<p>The Qualification Requirements (QR) request prior experience in developing a Green Hydrogen Hub / SEZ / Industrial Park.</p> <p>Since there is no operational Green Hydrogen Hub in India as of date, kindly confirm whether:</p> <p>Experience in developing any Industrial Park/SEZ/Industrial Hub is acceptable, or</p> <p>SECI expects bidders to demonstrate Green Hydrogen Hub-specific experience.</p>	Experience in Industrial Parks, SEZs, Industrial Hubs, EOUs, HVICs is fully acceptable and will be considered valid for technical scoring. SECI does not expect GH2 Hub-specific past experience
24	<p>We would like to bring to your attention that a 12-week timeline is not sufficient to prepare and submit a quality DPR. We kindly request that a minimum period of six months be allowed for submission of the first draft. The preparation of the EIA and SIA alone cannot reasonably be completed within 12 weeks.</p> <p>Considering the comprehensive scope of the DPR, we earnestly request that the timeline be extended to at least six months from the issuance of the LoA.</p> <p>We also request that a clear timeline be provided for receiving comments from the PAC. At present, the schedule appears open-ended, with defined deadlines for DPR submission but no corresponding deadlines for PAC comments.</p>	Clause remains unchanged

25	In Odisha, multiple hubs have been developed by IDCO, with funding coming through various departments. As a result, obtaining a consolidated cost certification from a Chartered Accountant within the given timeframe is not feasible. We therefore request that the requirement for submitting a CA certificate be deleted.	Clause remains unchanged
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